



FOR IMMEDIATE RELEASE:

March Networks Acquires Content Management Company
Massively-scalable platform key to high-value IP broadband offerings

OTTAWA, Ontario, January 8, 2001 — March Networks Corporation and Ottawa-based Mainsource Software Corporation today jointly announce that March Networks will acquire Mainsource through an exchange of cash and shares. The acquisition, the third for March Networks since Terry Matthews launched the new company in August 2000, is expected to be final before February 2001.

The Mainsource acquisition provides March Networks with a highly-scalable content management system that will become a key capability for the delivery of the many complex and distributed IP broadband applications that the company has identified. The multi-platform architecture of the system supports all industry standard database platforms, including Oracle, Sun and Microsoft. In December 2000, March Networks announced the acquisition of Toronto-based Infopreneur to expand the company's web-centric content delivery expertise. The company's first acquisition took place in November 2000 when it acquired Ottawa-based Elcombe Systems Limited in a move to gain valuable technology and domain-knowledge of the health care market.

"We see considerable upside for the Mainsource content management system as a core part of new IP broadband applications," states March Networks Chairman and CEO, Terry Matthews. "With this scalable, redundant, and highly-secure multi-platform system, March Networks will be able to deliver applications involving secure information exchange in areas including health records, law enforcement, home security and home healthcare. Consumer and corporate clients are asking for more than just 'fast internet' and March Networks is putting the pieces in place to allow service providers to deliver high-value next generation broadband IP service offerings," added Matthews.

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“The acquisition, security, presentation and management of multimedia data such as voice, video, image and text is a crucial part of next-generation content-centric broadband IP applications,” said Ian Ferguson, Mainsource CEO. “There is no doubt that the full value of the sophisticated content management architecture from Mainsource will be realized in future March Networks product offerings,” added Ferguson.

Mainsource Software

Mainsource is an IT infrastructure company focused on a next-generation architecture for sophisticated content management. Initially focused on the e-Health market, this system allows users to universally access health information in any format while meeting and exceeding US HIPAA requirements for patient record security. For more information, please visit <http://www.mainsrc.com>.

March Networks

March Networks Corporation is a leading developer of IP multimedia applications and delivery platforms for broadband networks. The company also provides an application development toolkit for next-generation communications networks. March Networks IP applications currently service three primary enterprise markets – healthcare, corporate security and financial. To date, the company has been financed privately. For more information, please visit <http://www.marchnetworks.com>.

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